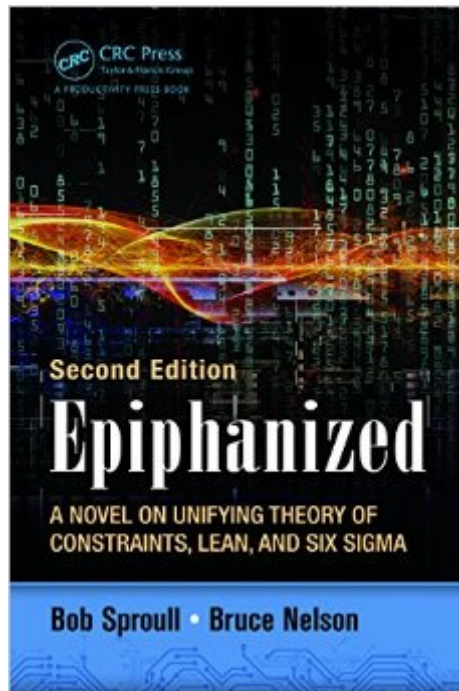


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# Epiphanized: A Novel On Unifying Theory Of Constraints, Lean, And Six Sigma, Second Edition



## Synopsis

Updating the tools, principles, and methods presented in the bestselling first edition, this updated edition explains how to implement the authors'™ proven improvement methodology that unifies the Theory of Constraints with Lean and Six Sigma. The book uses a compelling novel format to demonstrate how to achieve superior on-time delivery along with unprecedented levels of profitability. Besides explaining how to implement the authors'™ unified improvement methodology, the book arms readers with a proven method for convincing management that using the improvement methodology outlined in the text will lead to significantly higher levels of profitability. This edition has been updated with an expanded appendix that includes more in-depth discussions of the tools covered in the first edition. This edition also sheds more light on the reasoning behind why the very best improvement results can be achieved by the unification of the Theory of Constraints, Lean, and Six Sigma (TLS). The appendix also provides additional detail about how the concepts covered in the book can be applied to your organization. The primary theme throughout this book is the focus on the unity and enhancement of improvement tools and methods. The book includes an appendix that allows readers to explore, in much more detail, the principles, tools, and techniques presented in the novel's portion of the book. The authors detail a pioneering pathway for significant gains in profitability and market share for any company choosing to implement the methodologies that are presented. Some of the concepts, tools, and principles presented may seem counterintuitive to many readers, but if the principles are understood and followed, the exceptional results are sure to follow.

## Book Information

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## Customer Reviews

At last a book that correctly presents the three main industrial performance improvement approaches - TOC, Lean and Six Sigma - explaining why if you use a combination of the 3 you will have a system that will enable you to improve much faster and reach higher levels of performance. The book has a "business novel" format very similar to the *The Goal* by Eliyahu Goldratt. Everything moves very fast; changes happen on a day to day basis because that is what TLS enables. As a result it has a "hard to put down" edge to it you will not find in other books. I think this book is going to have a very significant impact on industry. Philip Marris

For most CPI Practitioners, their entire apprenticeship is like drinking from a fire hose. We've all been there. We're trying to learn the ins and outs of Measurement Systems Analysis while contending with planning team meetings. Or, maybe we're dealing with some change management issues with senior leadership while learning an appropriate approach to piloting the new process. All of this at a time when we are still sort of unsure of ourselves. All these matters combine to make one big firehose to drink from in addition to the one you've been drinking from in a classroom. This is why Bob's and Bruce's book shines. They remove the pesky fire hose by immersing you in a set of brilliantly developed, but familiar characters and a stream of familiar situations. With all of this familiarity, you're left to learn only one thing: a very simple, yet oh so powerful approach to applying the 3 disciplines of lean, six sigma, and the theory of constraints together. To sweeten the pot even more, when I was caught off guard with new terminology or concepts, the brilliant addition of the appendices in the back of the book turned my entire experience into a full service classroom complete with text book in hand. Hmmm.... A classroom that I can't put down! Masterful! Thank you, Gentlemen, for a great read AND my new found skill set. Dennis J. Godwin Industrial Engineer Lean Six Sigma Master Black Belt Theory of Constraints Jonah

Excellent book. Broken into two books in one. It helps better clarify the Thinking Processes. Although

there are several typos, they don't take away from the rich content. This book should be read by the incoming freshman at Harvard Business School. It is already recommended as a reading requirement to be used in conjunction with Lean/Six Sigma Black Belt courses.

Epiphanized: Integrating Theory of Constraints, Lean and Six Sigma A book in two halves the first part a story but the second part a detailed explanation of the tools used in the business transformation story. Excellent.

"Epiphanized" properly emphasizes the focus and leverage that Theory of Constraints (TOC) adds to Lean Six Sigma (LSS) disciplines. Bob Sproull and Bruce Nelson have crafted a business novel and reference book, in one, to make the power of TLS (TOC Lean Sigma) understandable and accessible to anyone in business. I highly recommend this easy read/reference to C-suite executives, operations managers and LSS Black Belts, alike. You can read this book without having ever read "The Goal" - i.e. one of "The 100 Best Business Books of All Time" and one of only eleven in the "Management" category. You will gain fresh perspective and important understandings about the Operational Excellence contributions readily available through Constraints Management, Throughput Accounting, Critical Chain Project Management and the TOC Thinking Processes. In all likelihood, your personal epiphany will have you wanting to share with colleagues and to learn more yourself, just like the characters in the novel. Fortunately, all you'll need to do is "Google" to find a wealth of additional reading and other resource options. CAUTION: You might develop a fancy for red wines made with 80% or more Sangiovese grapes from Tuscany.

I recommend this business novel to every curious and enthusiast spirit, whether or not they've read The Goal before. In my humble opinion, this piece of work is a remarkable contribution to the continuous improvement field. Compared to The Goal for applying TOC, I think this business novel gave more clues about how to apply the principles of TLS. The appendix for instance was a very valuable complement, and I surely appreciated it. My interpretation is The Goal was more meant to be a teaser, whereas Epiphanized focused both on convincing AND giving a more concrete toolbox to every reader; and I believe Bob and Bruce succeeded very well on this, Bravo !

There are two parts to this book: part one follows the Business Novel format introduced by Eli Goldratt, and part two describes the concepts of TOC, Lean and Six Sigma in a more traditional explanation format. The trouble with writing a novel is that it is hard to create credible characters

and lively dialogue, and this is where part one falls short. If the quality of the dialogue does not exceed that of what you hear on the Home Shopping Channel, would you want to plod through all of it? However the appendices provide good introductions into the concepts of TOC, Lean and Six Sigma, and make valid points. I bought this book after reading *The Goal* by Eli Goldratt left me wanting to know more about the subject, and the appendices did provide some valuable information. However the book might be most useful for those coming from a Lean Six Sigma background and discovering TOC for the first time.

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